

PREPARING FOR YOUR CAREER IN:

**MARKETING/SALES AND RETAIL MANAGEMENT
ASSOCIATE IN APPLIED SCIENCE DEGREE 69 Hrs Min**

at ILLINOIS CENTRAL COLLEGE

MIDLAND HIGH SCHOOL

<i>Subject</i>	9	10	11	12
English	English I	English II	English III	English IV
Math	Pre-Alg. or Bus. Math	Alg. I or Pre-Alg.	Geometry or Alg. I	Alg. II or Geometry
Science	Biology	Chemistry	Anatomy & Phys.	Elective
Soc Sci	Geography	Elective	US History	Elective
Other Required	Health	Driver Ed.	Consumer Ed.	
Tech Emphasis	Keyboarding	XPI XPII		Accounting
Electives	Intro. To Fam. & Cons. Sc.		-Fashion Mdsing	-Comm. Cloth -Co-Op
Phys Ed	Required	Required	Required	Required

Tech Prep – Combines secondary school College Prep and Technology Prep courses with a specific curriculum of study at Illinois Central College resulting in an Associate of Applied Science degree. A 2 year apprenticeship or Bachelor degree program would complete a 2 + 2 + 2 sequence. College Credit for high school coursework is possible through approved articulated course agreements or dual credit courses. See college catalog for details.

ILLINOIS CENTRAL COLLEGE

FALL		SPRING
13	<ul style="list-style-type: none"> • Basic Composition <u>or</u> Composition I • Business Mathematics • Bookkeeping/Acctg. I <u>or</u> Financial Accounting • Principles of Marketing • Intro to Business Careers • Approved DATPR or CMPSC Elective <p style="text-align: right;">16-17 Hrs</p>	<ul style="list-style-type: none"> • Business Law <u>or</u> Legal Environment of Business • Business Comm. <u>or</u> Speech as a Comm. Process • Human Relations in Bus. • Principles of Mgmt. • Business Elective • Social Science Elective <p style="text-align: right;">18 Hrs</p>

SUMMER:

FALL		SPRING
14	<ul style="list-style-type: none"> • Survey of Economic Principles <u>or</u> Prin. of Macroeconomics • Retailing • Sales • International Marketing • Job Orientation • Lab Science/Math Elective <p style="text-align: right;">17 Hrs</p>	<ul style="list-style-type: none"> • Sales Management • Advertising • Marketing Problems • Prin. of Fashion Merch. <u>or</u> Intro to Bus. Finance • Marketing Internship • Humanities Elective <p style="text-align: right;">18 Hrs</p>

FOR INFORMATION CONTACT YOUR HIGH SCHOOL COUNSELOR OR TECH PREP FOR CENTRAL ILLINOIS CONSORTIUM AT ICC (309) 694-5266.

